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Job Title: Seasonal Sales Associate

Reports to: Shop Supervisor

Main Purpose

To provide an efficient and effective sales service ensuring that customer service levels are met and maintained at all times.

Key Accountabilities

- Provide a sales service to customers ensuring service levels and sales targets are achieved.
- Contribute to the achievement of the sales budget by taking a proactive approach towards selling.
- Participate in training sessions to ensure appropriate knowledge is gained in all retail disciplines.
- Develop thorough product knowledge in order to identify specific features relevant to the visitor experience.
- Merchandising of stock following agreed procedures/layout.
- Follow the appropriate security procedures at all times to protect staff, stock and cash.
- Cleaning and housekeeping duties.
- Ensure standards of customer care are met and maintained at all times.
- To be aware of and compliance with Health and Safety policy and procedures.
- Any other duties that may be required.

Knowledge and experience required

- Previous retail/sales experience (essential).
- Accurate and efficient cash handling (essential).

Personal qualities

- Maintains a courteous and pleasant attitude towards staff, customers and visitors.
- Good communication skills.
- Work as part of a team or as an individual.
- Excellent interpersonal skills to enable effective liaison with customers.
- Attention to detail.
- Flexible approach to work.
- Positive attitude to change.